



District Executive Committee Meeting

Via Zoom

Saturday, September 7, 2019

Meeting Opening



Wafae Owen, DTM
District Director

One Team, One Dream

“Teamwork makes the dream work.”

Inspirational Quote

Marco Lomeli

- Inspirational quote

Reading of District Mission

- All

**We build new clubs and
support all clubs in achieving
excellence**

Certification of Quorum



DJCardamone
Administration Manager

Adoption of the Agenda

Call to Order & Welcome Message

Inspirational Quote

Reading of District Mission

Certification of Quorum

Adoption of Agenda

Administration Manager Report

Finance Manager Report

Confirmation of Appointed Officers

Audit Report

Approval of District Budget

Reports by Division Directors

Division F

Division G

Division H

Division I

Division J

Division K

Division L

Reports by Senior District Officers

Public Relations Manager

Club Growth Director

Program Quality Director

District Director

New Business

Change to Procedures

Announcements

DC Meeting – Sat. 9/21/19 via Zoom, 9am

Next DEC Meeting – **Sat. 10/26/19** in San Marcos

Promotions and Events

Adjourn DEC Meeting

Wafae Owen, DTM

Marco Lemeli

All

DJ Cardamone

Wafae Owen, DTM

DJ Cardamone

Dawn Trenholm-Colvin (3 min.)

Wafae Owen, DTM

Gypsy Ramsey, DTM

Wafae Owen, DTM

Michele Riboul (3 min.)

Eric Garza (3 min.)

Rikkita Hughes, DTM (3 min.)

Agata LaRue, DTM (3 min.)

Ryan O'Connor, DTM (3 min.)

Gary Hartley (3 min.)

Jose de la Rosa, DTM (3 min.)

Sheryl Johnson (5 min.)

Kathy Moore, DTM (5 min.)

Jean Ramsey, DTM (5 min.)

Wafae Owen, DTM (5 min)

Wafae Owen, DTM

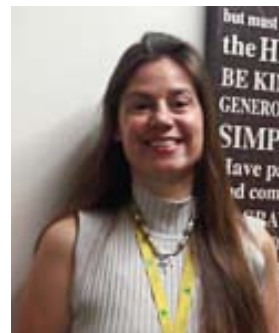
90 minute training for Area and Division Directors to follow immediately after this meeting

Administration Manager's Report



DJCardamone
Administration Manager

Finance Manager's Report



Dawn Trenholm-Colvin
Finance Manager

Profit & Loss

District 55 Profit & Loss (Actual vs. Budget Summary) (in USD)

Month Ending 07/31/2019			07/01/2019 Through 07/31/2019		
Actual	Budget	Variance	Actual	Budget	Variance
District Revenue					
1,414.80	0.00	1,414.80	1,414.80	0.00	1,414.80
12.00	0.00	12.00	12.00	0.00	12.00
<u>1,426.80</u>	<u>0.00</u>	<u>1,426.80</u>	<u>1,426.80</u>	<u>0.00</u>	<u>1,426.80</u>
District Expenses					
1,928.74	0.00	1,928.74	1,928.74	0.00	1,928.74
549.50	0.00	549.50	549.50	0.00	549.50
100.00	0.00	100.00	100.00	0.00	100.00
39.76	0.00	39.76	39.76	0.00	39.76
(31.50)	0.00	(31.50)	(31.50)	0.00	(31.50)
379.19	0.00	379.19	379.19	0.00	379.19
<u>2,965.69</u>	<u>0.00</u>	<u>2,965.69</u>	<u>2,965.69</u>	<u>0.00</u>	<u>2,965.69</u>
<u>(1,538.89)</u>	<u>0.00</u>	<u>(1,538.89)</u>	<u>(1,538.89)</u>	<u>0.00</u>	<u>(1,538.89)</u>
Total Net Income					

(Excludes June Expenses and 2018-19 Accruals)

Current Account Balances

Cash & District Reserve	Amount
Checking Account (Operating)	\$45,913.64
Conference Account	\$9,492.63
Saving Account	\$8.06
Total Cash & District Reserve	\$55,414.33
Cash Box	\$123.00
Paypal Balance	-
District Reserve	\$48,309.60
Total Cash & District Reserve	\$103,846.93
Minimum District Reserve Required	-\$21,971.45
Total Available Funds	\$81,875.48

Confirmation of Appointed Officers

Finance Manager, Dawn Trenholm-Colvin

Public Relations Manager, Sheryl Johnson

2018-19 Year End Audit Report

Gypsy Ramsey, DTM

2019-20 District Budget Approval

Wafae Owen, DTM

Reports by Division Directors

1. Division F – Michele Riboul (3 min.)
2. Division G – Eric Garza (3 min.)
3. Division H – Rikkita Hughes (3 min.)
4. Division I – Agata LaRue (3 min.)
5. Division J – Ryan O'Connor (3 min.)
6. Division K – Gary Hartley (3 min.)
7. Division L – Jose de la Rosa (3 min.)

Reports by Senior District Officers

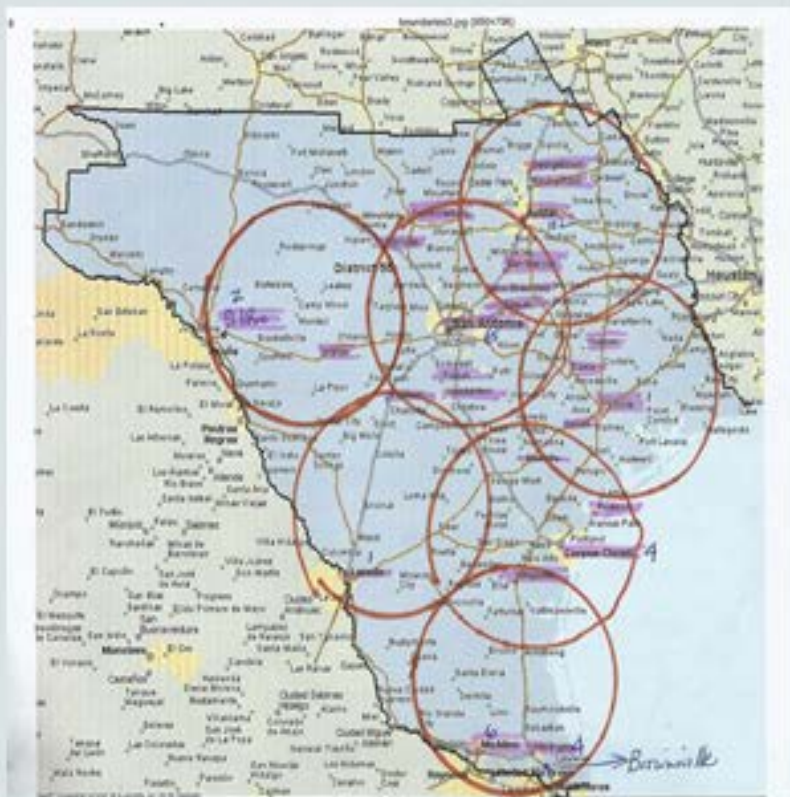
1. Club Growth Director
2. Program Quality Director
3. District Director

Club Growth Director's Report



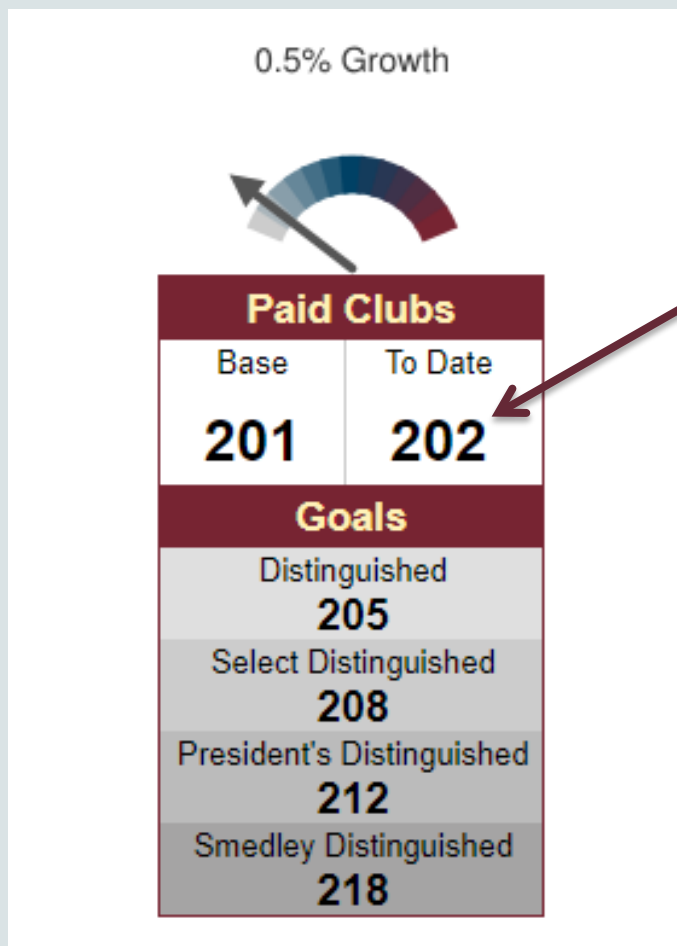
Kathy Moore, DTM
Club Growth Director

Clubs per HUB City Population: Room to Grow



Primary Hub City	Population	New Club Growth Goal	Currently in Pipeline
Austin	938,200	12	6
San Antonio	1,493,000	12	10
Del Rio	36,006	1	1
Victoria	67,106	3	1
Laredo	260,654	4	0
Corpus Christi	325,733	8	2
The Valley-McAllen	142,696	8	1
Harlingen Brownsville total	65,467 183,299	48	21

Distinguished Club Trajectory: New Clubs in Pipeline



of Clubs needed to Reach Distinguished Status = 3

Organization	Hub
PMIA	AUSTIN
Kasasa	AUSTIN
City of Austin	AUSTIN
Capitol Factor	AUSTIN
St Edwards	AUSTIN
Concordia	AUSTIN
Driscoll Hospital	CORPUS
Coastal Bend Colleges	CORPUS
HEB UVALDE	DEL RIO
ABA Pro-BAR	RGV
SA Bilingual	SA
Gonzaba Medical Group	SA
First Mark Credit Union	SA
Pape Dawson Engineers	SA
CPS Energy	SA
COSA #2 Library	SA
Keller Williams Young Professionals	SA
Texas A&M Faculty & Staff	SA
NW Vista Community College	SA
Oracle	SA
VA Hospital - Victoria	VICTORIA

Area Director Visit Completion Report

Division	TOTAL CLUBS	TOTAL AD REPORTS SUBMITTED	% COMP BY DIVISION	TOTAL INCOMPLETE AD REPORTS	% INC BY DIVISION	% INC BY SUBMITTED REPORTS
F	25	22	88.00%	2	8.00%	9.09%
G	28	27	96.43%	0	0.00%	0.00%
H	28	25	89.29%	1	3.57%	4.00%
I	25	14	56.00%	0	0.00%	0.00%
J	31	23	74.19%	2	6.45%	8.70%
K	30	21	70.00%	1	3.33%	4.76%
L	34	26	76.47%	1	2.94%	3.85%
7	201	158	78.63%	7	3.47%	4.34%
Area Director Visit reports as of 9/4/19 2:19 pm						

➤ Club Visit Reports

- Missing reports to be submitted by 9/13
- Division Directors and Trio to follow-up on actions and missing reports

Program Quality Director's Report



Jean Ramsey, DTM
Program Quality Director

Focus

- ▶ 2019-20 Distinguished Club Goal: Base: 201 Clubs - need 101 Distinguished Clubs for President's Distinguished status

- ▶ DCP Report as of this week:
 - 7 Clubs have 5+ points
 - 11 Clubs have 3-4 points
 - 83 Clubs have 1-2 points
 - 129 Clubs have no points

- ▶ Educational Achievements: 293
 - 204 for Pathways
 - 89 for the Traditional Program

Focus *(Cont'd)*

- ▶ Quality Training for our Leaders, Club Officers, and members: We're off to a decent start.
 - Nearly 60% of Club Officers have been trained, we can do better next time!
 - 72% Area and Division Directors met minimum of 4 hours of training – Today's training will get us to TI required 85%
- ▶ Club Mentoring Programs
 - We started the conversation, now we need to build resources

Hopes & Dreams

- Every member, Club officer, and District Leader feels supported and empowered to achieve their goals
- Every club embraces Moments of Truth and plans for success through the DCP Program
- Every club participates in a speech contest
 - Clubs should conduct Contests in January, or early February
 - Areas should conduct Contests in February or early March
 - Divisions should conduct contests in April
 - District 55 contests will be held mid-May in Corpus Christi
- We are innovative and breaking new ground this year

Coming Soon

- Winter training December through February
 - Venue and date on District Calendar by 9/30
 - All Chairs and Trainers must attend training

- Contest season January through April
 - Venue and date on District Calendar by 9/30
 - Dual Contests: first contest held in its entirety before starting second
 - All Chairs, Chief Judges and Judges must attend training

- District Conference May 15-17 in Corpus Christi

- Encourage your clubs to take advantage of Pathways and Continuing Education Zoom sessions!

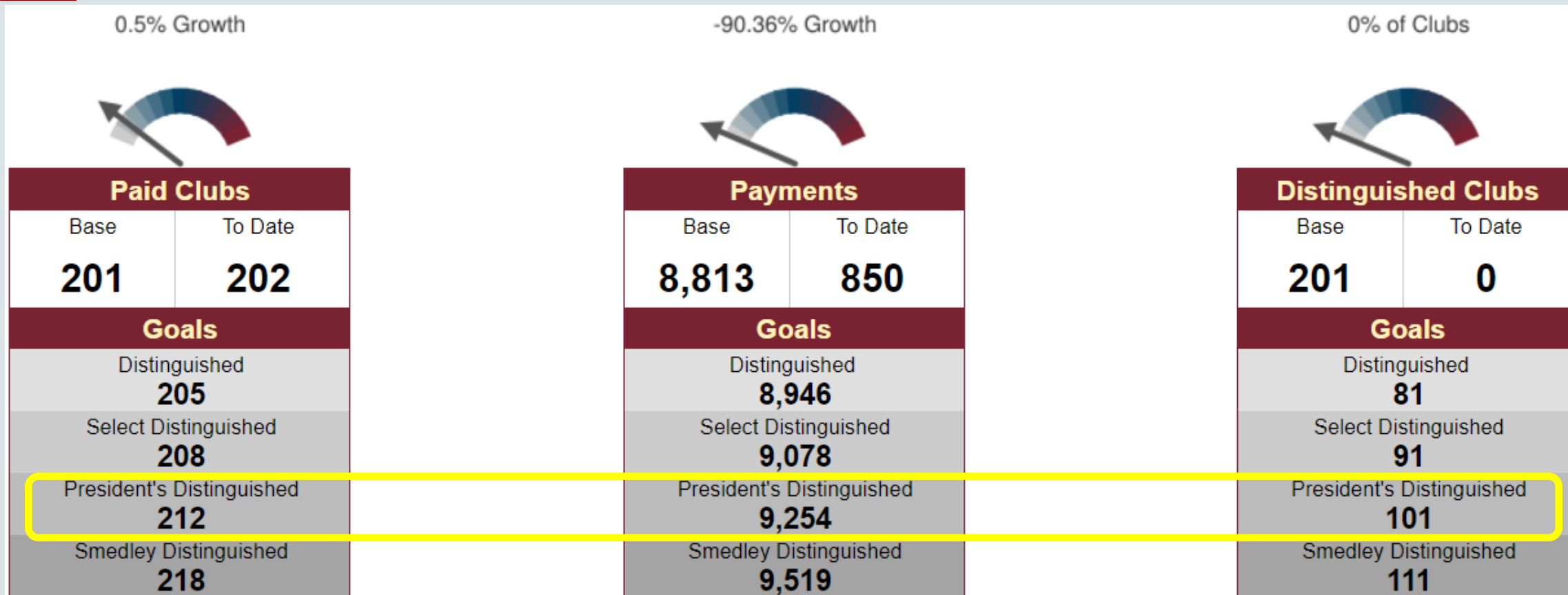
- Keep an eye out for Contest Training via Zoom

District Director's Report



Wafae Owen, DTM
District Director

District Performance



From Mike Raffety's Report



District Goal (to be dist)	Rank in world	Percentile in world	Rank in region
Paid clubs	69	43.3%	6
Mem payments	9	93.3%	1
Dist. clubs	1	100.0%	1

Operations

D55 Historical Proxies at TI Annual Business

	2013	2015	2016	2017	2018	2019
Percentage	72.00%	85.20%	79.20%	67.70%	64.70%	76.00%
Rank	61	21	39	58	79	52

Focus:

Quality Clubs: Member mentoring & Club Coaching (26 Clubs)

Developing over 4,150 members outside of their Clubs

Encouraging the 1,190 Club Officers to attend 2nd round of training (58%)

Conducting extended training by ADs and Division Directors

Meeting the 85% required training of Area Directors (72%)

Developing our leaders for success (Trio attended 2 full days of training)

New Business

Change to Procedures

Announcements

1. Next DC Meeting – Sat. 9/21 via Zoom
2. Next DEC Meeting – Sat. 10/26 in San Marcus
3. Luisa Montalvo, 2nd place winner at WCPS
4. Promotions and Events



Adjourn Meeting

One Team, One Dream

“Teamwork makes the dream work.”