

**District 55**  
**Profit & Loss (Actual vs. Budget Summary) (in USD)**

Month Ending 04/30/2017			07/01/2016 Through 04/30/2017			
Actual	Budget	Variance		Actual	Budget	Variance
			<b>District Revenue</b>			
6,470.68	8,434.00	(1,963.32)	Membership Revenue	80,744.40	71,019.00	9,725.40
569.00	0.00	569.00	Conference Revenue	14,962.46	17,920.00	(2,957.54)
0.00	0.00	0.00	Fundraising Revenue	220.00	0.00	220.00
0.00	0.00	0.00	TLI Revenue	2,067.11	0.00	2,067.11
0.00	0.00	0.00	District Store Revenue	1,121.39	2,800.00	(1,678.61)
1,650.74	0.00	1,650.74	Other Revenue	2,099.99	0.00	2,099.99
<u>8,690.42</u>	<u>8,434.00</u>	<u>256.42</u>	Total District Revenue	<u>101,215.35</u>	<u>91,739.00</u>	<u>9,476.35</u>
			<b>District Expenses</b>			
9,500.00	0.00	9,500.00	Conference Expenses	26,124.63	14,600.00	11,524.63
0.00	0.00	0.00	TLI Expenses	1,247.33	2,290.00	(1,042.67)
3,949.72	2,000.00	1,949.72	District Store Expenses	9,555.06	4,800.00	4,755.06
415.43	2,275.00	(1,859.57)	Marketing Expense	7,652.06	16,067.00	(8,414.94)
0.00	0.00	0.00	Communications & PR Expenses	263.12	4,189.00	(3,925.88)
1,063.01	1,620.00	(556.99)	Education & Training Expense	4,436.52	17,630.00	(13,193.48)
688.15	925.00	(236.85)	Speech Contest Expenses	3,529.69	8,950.00	(5,420.31)
206.85	676.50	(469.65)	Administration Expenses	2,863.44	4,828.56	(1,965.12)
319.13	0.00	319.13	Travel Expense	15,820.42	15,208.29	612.13
25.00	0.00	25.00	Other Expenses	183.50	0.00	183.50
<u>16,167.29</u>	<u>7,496.50</u>	<u>8,670.79</u>	Total District Expenses	<u>71,675.77</u>	<u>88,562.85</u>	<u>(16,887.08)</u>
<u>(7,476.87)</u>	<u>937.50</u>	<u>(8,414.37)</u>	<b>Total Net Income</b>	<u>29,539.58</u>	<u>3,176.15</u>	<u>26,363.43</u>